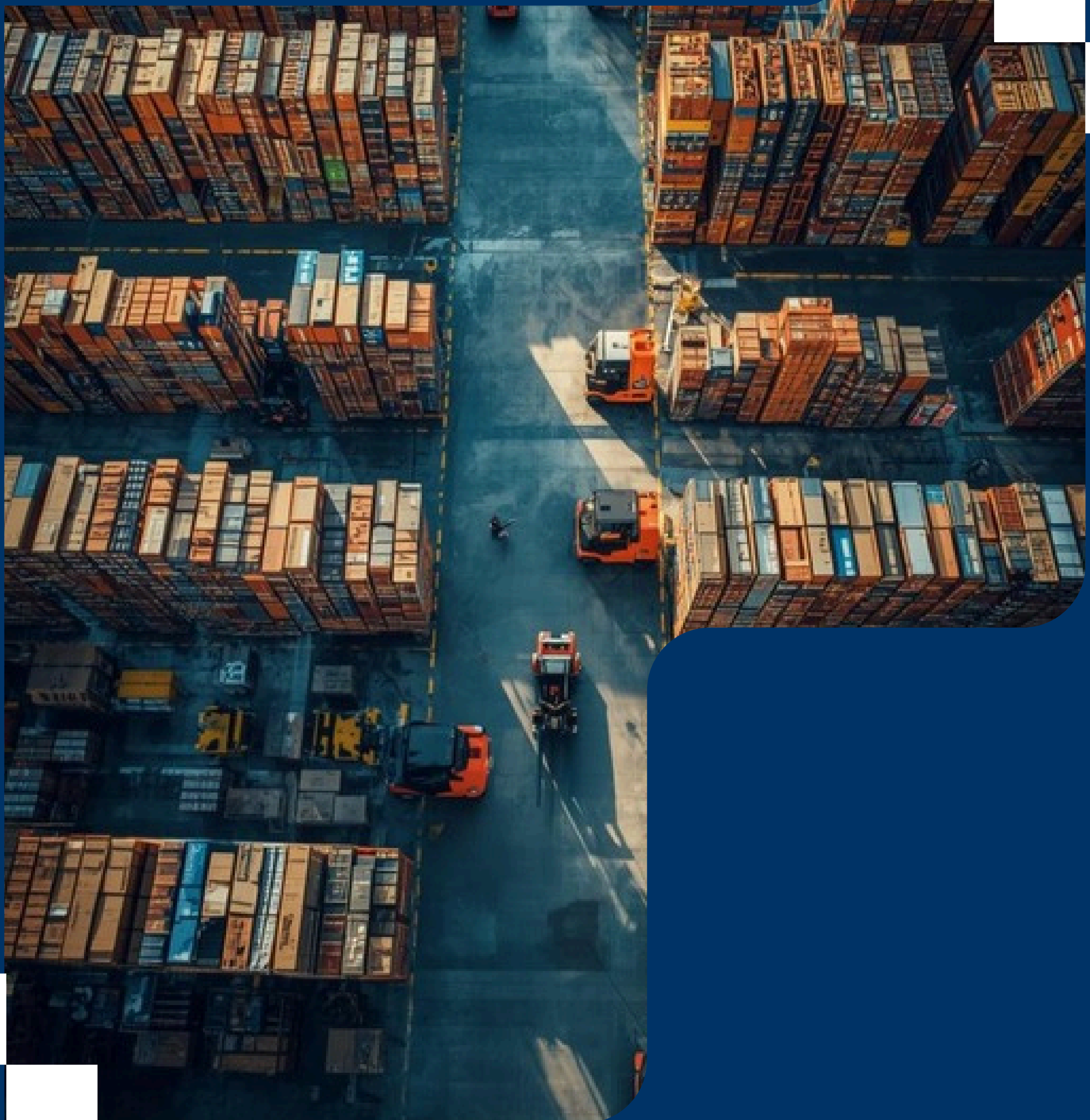


SAP BUSINESS ONE 2026



for Wholesale & Distribution

Introduction

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The Wholesale & Distribution sector in the UK is composed of many different types of companies that act as a link between producers and end customers.

The core processes of a distributor include purchasing, inventory, sales, delivery, and retail.

There are many different ways for a wholesaler/distributor to serve the end customer, ranging from companies with a mix of design, stock, and retail to those focused on shipping and value-added service.

Wholesale companies take risks by holding inventory in order to have products available when their customers need them. As a result, Distributors are sensitive to trends, price fluctuations and economic turmoil, and they must have the means to respond quickly to market changes. What's more, the wholesale industry has become increasingly competitive, with many other factors affecting the growth and sustainability.

As is the case in other industries, businesses in the Wholesale & Distribution sector should have all the necessary information at their fingertips to enable them to make the right decisions to stay ahead of the competition.

SAP® Business One for Wholesale Distribution

A ideal, timely statement is: SAP Business One for wholesale distribution is affordable, assistive, and comprehensive, offering business visibility.

Consider These Questions:

1. ERP effectiveness
2. Inventory prioritization and optimizing compliance?
3. Distribution business visibility?
6. Inventory precision
7. Order accuracy?
8. Quoting precision?
9. Materials planning?

Challenges Faced by Wholesalers & Distributors

1. Tight margins
2. Stock management
3. Complex reporting
4. Legislative burden
5. Talent acquisition
6. Supply chain disruptions

SAP® Business One Features Summary

01 Accounting & Financial Management

You can streamline and automate financial management with SAP® Business One, which integrates accounting, sales, and purchasing data. It will help you to improve margins, reduce errors, and make profitable decisions.

02 Warehouse & Production Management

You can manage inventory across multiple warehouses in real-time and maintain cost-efficient production. SAP Business One will help you to track and record stock movements, optimise inventory levels, improve on-time delivery, and control stock-outs.

03 Reporting and Analytics

Reporting and Analytics helps in creating updated reports easily. You get end-to-end visibility of your business and gain real-time insights for better and quicker decision-making.

SAP® Business One will thus help you to streamline your business processes, act on timely information and drive profitable growth!

04 Customer Relationship Management

You can convert more prospects, keep your clients happy, and maximise business revenues. The integrated CRM tools support all of your sales, service, and marketing activities – from managing campaigns to tracking leads to administering after sales support.

05 Purchasing and Procurement

SAP® Business One helps to optimise your entire purchasing process – from planning and PO creation to vendor selection, invoicing, and payments.



Silver Touch

Intelligent Transformation
Delivered